

## National Director Mercy Ships Belgium vzw

Mercy Ships brings first class medical aid for hope and healing to the poorest in the world with hospital ships and is particularly active in relief work in Africa. For more information see: [www.mercyships.be](http://www.mercyships.be)

The non-profit organization Mercy Ships Belgium was founded in 2010 and is part of the international Mercy Ships organization with offices in 16 countries that are responsible for raising funds, materials and people as well as increasing awareness.

Due to strong growth and great ambitions, we are looking for a

### MANAGING DIRECTOR (M/F)

The Managing Director of Mercy Ships Belgium vzw falls under the Board of Directors and reports directly to the chairman.

The Managing Director is responsible for the day-to-day management of Mercy Ships Belgium, drawing up short and long-term plans, achieving the set goals and reporting to the Board of Directors. The base is Antwerp.

#### Job description

- Development of the strategy and further expansion of the Belgian organization in the short and long term in consultation with the Board of Directors. This applies to the strategy of fundraising, recruiting volunteers for the hospital ships of Mercy Ships, events and personnel policy
- Coordination and management of the work of Mercy Ships Belgium, including leading the core team
- Implementing approved plans
- Maintain, deepen and broaden relationships with existing stakeholders including donors, Major Donors, companies, sponsors, volunteers, media, international organizations and external partners
- The further development of networks and new segments to achieve the set growth goals
- You are ultimately responsible for the Budget and the realization of the predetermined objectives based on a strategic 5-year plan to be updated annually
- Expanding and monitoring the image of the organization, including in the field of co-branding
- Liaising with colleagues from other national offices.
- Participating in international projects and meetings
- Keeping legal affairs in order, both in Belgium and internationally

#### Other specific tasks

- Financial planning (annual Strategic Marketing Plan), analysis, reporting and budgeting
- Guiding and developing marketing actions and analysis and evaluation of the results
- Represent Mercy Ships Belgium at international meetings and in Mercy Ships Global Association.

#### Profile description:

- You have a strong affinity with the Christian values and mission of Mercy Ships and are strongly socially driven
- You have experience in a similar position within an NGO or charitable organization or your professional experience is a starting point for this position
- A strong communicator who can convey messages clearly and clearly both internally and externally
- Demonstrable experience in marketing communication and setting up marketing campaigns
- An experienced networker who can make contacts at all levels and has the maturity to also guide larger donors and sponsors

- People manager who can work with both volunteers and a (small) team of permanent people and knows how to bind them and lead them to a successful organization.
- Strategist, analytical but with a “hands-on” mentality
- Flexible and willing to work at irregular times and to travel (internationally).
- You are fluent in Dutch, French and English in word and writing
- Knowledge of Word, Excel, PowerPoint,... are evident.

We offer:

- an interesting position in a growing organization with many international contacts.
- the possibility and opportunity to participate in a wonderful project to contribute to a better world.
- the possibility for flexible working hours and even a part-time position
- a correct remuneration within this non-profit activity

Important background information:

Mercy Ships Belgium is a young, atypical organization that grew from volunteers and still relies heavily on voluntary employees. Mercy Ships has become a major player in a short time, but it is still working, and wants to continue to do so, with very limited overhead and with a small but very enthusiastic team. It is, among other things, the task of the director to find a good balance between professional permanent employees and dynamic volunteers on the one hand and between a high-performance tight structure and an unconventional working framework on the other.

The chairman and the members of the Board of Directors want to continue the rapid growth of recent years in the future and are counting on - but not exhaustive:

- more attention for the French-speaking part of the country;
- a further expansion of the donor base;
- increasing our awareness and generating more volunteers and funds;
- prospecting and onboarding major donors;
- Increasing the number of corporate contacts and sponsors

For more information, contact:

Arjen van der Wolf

Markets Development Coordinator at Mercy Ships Global Association

E-mail: [arjen.vanderwolf@mercyships.nl](mailto:arjen.vanderwolf@mercyships.nl)